

# GREAT CLOSING OUT SALE

Of the Entire Stock of J. H. Richards & Bro., Hillsboro, Ohio.

A General Stock of Staple and Domestic Dry Goods, Dress Goods, Underwear, Etc. Ladies' and Children's Cloaks, Tailored Suits, Skirts and Waists, Furs, Rugs, Carpets, Linoleums, Oil Cloths, Window Shades and Curtains.

**In Fact the Entire Stock at Price to Close Out Quickly**

## VACATION PLANS

By CECILIA HAMBURG.

The members of the Commuters' Crochet club were seated in their facing seats on the 7:55 and the lure of the luncheon dolly was strong upon them.



Mabel had started out with the intention of making only one which should serve as an isolated table-mat for a distant cousin, but so great was the fascination of the work that she had kept on, and was now putting the picot edge on the fifth. Sadie alone was not engrossed in work, but sat very still in her corner by the window, absorbed in a bright-colored circular. Other circulars like it were strewn over her lap and peeped from her handbag.

"What's that you're reading?" asked Mary, looking up from her work.

"It's a pamphlet on Bermuda," said Sadie.

"Are they all about Bermuda?" asked Anne.

"Oh, no," said Sadie. "There's one on Newfoundland and one on Nova Scotia and one on the Thousand Islands and one on the Adirondacks and another on a trip through the Canadian Rockies and a tour through Yellowstone Park and—"

"My, what a lot of places to choose from," said Mabel. "I think it takes a great deal of energy to get a trip like one of those all planned out and know just when your train leaves or your boat starts and get all your connections worked out and know what clothes you are going to take."

Sadie began to trace with a hot little finger an intricate route on an orange map. It evidently led over hill and dale and included a glimpse at most of the wonders of the earth.

"Leaving New York at 4:33 on Friday, I would reach Hillsburg at 7:43 on Saturday morning; making a quick connection, I would get to Plainsville Junction at 1:18, and from there—"

"Mercy, how complicated," said Mabel.

"Yes, that would be," assented Sadie. "I think perhaps I would prefer the sea trip to Bermuda. They say that you can have a wonderful time there if you go to one of the houses in the country where they take visitors and then hire a bicycle and see the island for yourself."

"However, I've always wanted to see Nova Scotia, and that gives you a fine voyage, too. If I do go by sea, would you take just a suit case, or would you take a steamer trunk along? I think one dark suit and a big coat and two dark waists and one dressy waist and—"

"How long is your vacation?" asked Mabel, in her practical way.

"Two weeks," said Sadie.

"How much money are you going to spend on your trip?"

"Not more than twenty-five dollars, anyway," said Sadie.

"Well, I don't believe you can go to Bermuda or Nova Scotia or Newfoundland or—"

"Of course, I can't," said Sadie. "I am only planning my vacation. I always plan it every year, and then I go spend two weeks with my grandmother who lives on a farm in Mills, Mass. But at least I have the fun of making believe I'm going somewhere else."

With this vacation confession, the train stopped, and the girls rolled up their work and left the train. Sadie marched on ahead and, as the ferryboat swung out of its dock, she looked longingly down the harbor and pretended she had decided on Nova Scotia.

"I hear it said that your speech has set people thinking," remarked the friend of the statesman.

"I'm sorry," replied the statesman, "it wasn't intended for that."—Philadelphia Ledger.

## NORSEMEN FIRST IN AMERICA

Inscription on Runie Stone Seems to Prove Claim That Has Been Matter of Contention.

London antiquaries have the opportunity of judging for themselves whether Christopher Columbus discovered or rediscovered America, for at Charing Cross the celebrated Fletcher runie stone, discovered near Yarmouth, N. S., by Doctor Fletcher over one hundred years ago, is now displayed.

On this stone strange characters can be seen, which, it is stated, for over fifty years, baffled the leading scientists throughout the world. It was left to Henry Phillips, Jr., of Philadelphia, to decipher the mysterious inscription, which he found represented the words, "Harkussen Men Vana" (Hark's son addressed the men).

Searching through ancient writings, Mr. Phillips found that in an expedition of Norsemen which left Greenland in the year 1007, the name of Harkil occurred. This expedition, consisting of 100 men in two ships under the leadership of Thorfinn Karlsefne and Rjorne Grimolfson, took all kinds of live stock with them for the purpose of establishing a colony in Vinland (Massachusetts). But on their way they landed and partially explored Nova Scotia (Markland).

To celebrate this event, Harkil, one of their chieftains, addressed his followers, and apparently this stone was inscribed in commemoration of the event.

## CASH AND CUPID FAR APART

Unhappy the Maid Whose Lover is Capable of Thinking of Filthy Lucre When She Smiles.

Missouri is changing its marriage laws and a St. Joseph clubwoman is trying to insert a provision requiring all couples desiring to marry to show at least \$200. "Poverty, shiftlessness and a failure to save cause more divorces than anything else," she argues. She may be right, but the chances are that the little winged god is not worrying over the attempt to weight his arrows with a few ounces of gold, remarks the Philadelphia Press. It may be foolish to rush into the responsibilities of matrimony minus cash, but the world has grown on such foolishness. Shall thoughts turn to saving of money when the most glorious girl of the ages smiles and gently intimates a desire for flowers or candy or picnics or trifles; when a simple "Yes" makes a universe too small a gift in return for that confidence; when the generosity of soul is boundless and only credit limited? Later it is true that \$200 might come in handy. Later life may become more a thing of commerce—but the glory of real love is that it doesn't stop to count pennies or calculate costs. If it did—if this had been its habit in the ages past—precious few of us would be here today, either to love or to carry on trade and make and save money, and heaven long foretend the day when Cupid shall be caught stealthily figuring up his bank balance!

## British Royal Family.

One hundred years ago England held a national jubilee in celebration of the centenary of the accession of the House of Hanover to the English throne. The first of the Hanoverian line was George I, who succeeded to the throne of Great Britain and Ireland on the death of Queen Anne, August 1, 1714. George's succession to the throne came through his mother, the electress Sophia of Hanover, who was a granddaughter of James I. The most conspicuous figure in the reign of George I was Sir Robert Walpole, who was the first prime minister of England. The fact that George could speak no English, while his ministers could speak no German, taken with the other fact that the king preferred to spend much of his time in Hanover, gave to the office of prime minister, that Walpole was the first to hold, the character that it has since retained.

Mrs. Rural—I want you to kill a couple of chickens for dinner.

New Cook (late from the city)—Yes, ma'am. Which car shall I do it with?—Puck.

"Haven't seen you since we left college. I hope fortune has smiled on you, old chap."

"Yes, sarcastically."—Chicago Herald.

## SURVEYING IN FAR NORTH

Work Has to Be Done Quickly or Party Is in Grave Danger of Being Frozen In.

North of the Porcupine river, on the upper section of the Alaska-Canada boundary survey, the geodesists assigned to this work by the two governments found that only 100 days elapsed from the first navigation up the river in May until it was time to retreat rather than take the risk of being frozen in.

The highest and most difficult climbs on the work were probably made this last season, when one of the Canadian topographical parties occupied Mount Natazhat, 13,000 feet high, and a joint American and Canadian party succeeded in getting up without about two thousand feet of the summit of Mount St. Elias, which towers 18,000 feet above the sea. This party would probably have been successful in reaching the summit had not a four days' snow storm depleted their supplies to such an extent that they were forced to retreat to their base, 40 miles away over the glaciers.—Engineering Record.

## WELL ADAPTED TO THE WORK

Dredge Employed to Dig Channel Through Cranberry Marsh a Credit to Designers.

In Wisconsin there is a clamshell bucket dredge in use which at each shovelful removes an amount of material much greater than the size of the bucket itself. The reason is that the outfit is being used to dig a channel through a cranberry marsh, where the material to be cleared away varies all the way from tangled weeds to hardpan. The eventual object of this channel, which is 30 feet wide and 6 feet deep, is to drain 1,500 acres of cranberry land. In one section of this land there is a lake, the waters of which must be distributed throughout the bogs during certain seasons of the year. The use of this type of bucket, which, besides digging into hard ground, will also come away with bushes of underbrush, matted boughs, etc., hanging from its jaws, illustrates the art of adapting the tool to the work.—Popular Mechanics.

## Angleworm "Farm."

There are "farms," it seems, the products of which bear no relation to farming as ordinarily pursued. The latest addition to the list is an angleworm "farm," conducted by Mr. W. Orton Moon, who lives near Grand Rapids, Mich. His farm is one of the curiosities of Michigan. It consists of 25 pails, pots, pans and old crocks. Each receptacle, or "field," contains from 40 to 500 angleworms.

During the last three years his peculiar crop has netted him \$1,000 annually. He delivers his worms in oiled-paper packages, one dozen to the package, at ten cents each. Here is his way of rearing angleworms:

Get several good angleworms. Place them in an ordinary pail, or granite receptacle, with two double handfuls of earth. Feed the worms twice a day on coffee grounds and corn meal. They will thrive and multiply.—Youth's Companion.

## Fine Archeological Specimens.

Archeological discoveries of great importance have been made in the excavations at Alesia Sainte Reine—the ancient stronghold of the Gauls which was defended against Caesar by Vercingetorix.

At the spot known as Saint Pere cemetery, near the sixth-century Christian basilica discovered last year, M. Pernet, who is directing the searches, has exhumed the skeleton of a warrior, having at his right side a splendid iron sword and at his left side a dagger of similar metal, with the worm-eaten remains of a wooden sheath.

At a short distance away three ancient hunting knives were found, together with a bronze ornament—a marvelous piece of work, representing the head of an animal. This latter is considered the finest specimen of its kind unearthed so far in the excavations, and has been placed in the Alesia museum at Sainte Reine.

Irate Colonel (to his daughter)—Elizabeth, how could you be so inhospitable to that young man who called last night?

Bess—Inhospitable! Why, dad—Pater—You should by no means have let him go without asking him to breakfast.—Philadelphia Record.

## Hidden Secrets of Disease.

Although measles and chickenpox are about the most common diseases in every household, their germs have eluded the most elaborate attempts at detection. Back in the eighteenth century Jenner conquered smallpox with vaccination; but the most industrious search for 30 years has disclosed no trace of the smallpox microbe. Medical men deal with an unknown agent today, just as Jenner did 100 years ago.

Reed and Carroll showed how to conquer yellow fever; no one, however, has succeeded in imprisoning any micro-organism of the disease. Scarlet fever, one of the most contagious diseases known, has also successfully hidden its secret. Pasteur, who discovered a way to control hydrophobia, searched patiently for its organism, but did not find it.

Typhus fever, the scourge of American cities 50 years ago, still prevails in attenuated form; but no one has isolated its agent. Trachoma, a disease introduced chiefly by immigration, has also so far concealed its definite cause.

## His Charge.

A dandy down in Georgia, in a thickly-settled colored district, was holding court as a magistrate for the first time, with a jury before him. This was his charge to the jury:

"Gentlemen ob de jury: Me bein' a new squish, dis am de fustest occasion on which I has been exquired to deliberate a charge to a jury ob my peahs. It am not unnaahered, deahfoh, dat I should be at some loss as ter what I really ought ter charge yer. But after listenin' adhevelly tell all ob de testimony, an' de able arrgyfments ob counsels on bofe sides ob de case, I has excluded dat I reckon erbout de bes' ting dat I c'n do is ter charge yer about a dollar apiece—an' dat am de vehdick ob de cote. You c'n take de case."—Pathfinder.

## Sleepy Guest Sues Hotel.

Should hotel keepers be held responsible for losses incurred by their patrons because of the failure of hotel servants to wake them in time?

This question has been brought before the Berlin courts in a suit by a commercial traveler, who declares that he missed a number of important business appointments because a hotel porter failed to call him.

The case has not yet been settled, but the Berlin hotel keepers have decided to protect themselves by posting in every room a notice that the management declines responsibility for late rising by its patrons.

## Sheffield Cutlery Lags.

Sheffield is famed throughout the world for its cutlery, but this is no longer the city's chief or even secondary industry. In the finest class of cutlery Sheffield probably still excels, but good scissors from Germany are now sold in the English town for less money than the grinding of the competing article alone costs in Sheffield. The leading cutlery firm, doing a world export trade, operates without the use of a telephone, and another, of equal fame, occupies quarters of the most primitive character. It is in the production of armaments and ship material that Sheffield now stands to the fore.

## New Zealand Wireless.

Two high power wireless stations at Awanui, in the extreme north of New Zealand, and at Awarua, in the extreme south, have just been opened for business. Tests made have indicated that messages may be sent and received at Awanui and Awarua over a distance of several thousand miles. There are now six wireless stations under the control of the dominion, comprising those at Chatham Islands, Awarua, Awanui, Wellington, Auckland postoffice, and Auckland exhibition.

## Commercial Candor.

"I assure you, madam, these kitchen knives represent the greatest value ever offered at the price."

"They certainly look nice and seem very cheap. The only question is—will they cut?"

"Ah, madam, if you ask me that I'm bound to say that they will not, but that is their one fault."

"And are the divorce laws so very liberal in your section?"

Liberal? Say! They are so liberal that nobody ever heard of a woman crying at a wedding out there."—Detroit Journal.

## MAKING OR SPOILING SALE

Frequently Opening Expression Used by Clerk Determines Whether Customer Purchases or Not.

In a little talk to his salespeople not long ago a successful merchant said:

"One most harmful habit indulged in by many salespeople is the repeating of some meaningless term to any visitor who comes to the store. We will take an expression, for illustration, that you have all heard, 'Something for you?' We hear it in the store, in the cafe, in the cafeteria, in the city hall. We cannot get away from it, yet everybody is tired of hearing it."

"This term with others, 'What do you want?' 'Anything for you?' 'What is it?' 'Is that all?' 'Nothing more?' 'Nothing else, is there?' 'You didn't want this, did you?' etc., are disgusting to the customers. They mean nothing and kill sales rather than get business."

"The first thing you do or say when approaching a customer usually decides whether you will be able to make a sale or not. Every day we see prospective customers who have stopped at some counter really interested in some line of goods, when they are accosted with 'Something for you?' immediately lose all their interest. Yes, there is surely something they want, but what is it? On a real hot day it may be a cooling, refreshing drink or what not, but then your question did not create a desire to purchase dry goods, nor did it suggest any wants along that line."

"If salesmanship is going to be your profession, say something that will bring out a reply in your favor, make some positive suggestion, give some kind of information, give some kind of selling talk that will be educating, that will make your customer see the benefits of the purchase the same as you do."

## SECRET OF RADIUM'S ENERGY

Particles Shot From It Are Declared to Travel Through Atmosphere at Speed of Light.

The energy, or power, of a moving object is proportional to its weight and its velocity. A motorcycle running at 80 miles an hour will strike as hard a blow as a two-ton truck moving at three miles an hour. A small caliber high-power rifle bullet will strike as hard as a ton weight traveling at slow speed. Microscopic bodies traveling at high velocities have an energy equal to that of much heavier bodies traveling slowly.

This is the reason radium possesses such enormous energy. The particles shot out from it are microscopically small, but they travel with the speed of light, or 186,000 miles a second. It has been well said that a spider's web running over pulleys at the speed of light would give enough energy to run all the machinery in England. A small stream of water under great pressure will tear down a mountain more rapidly than a slow-running river.

With this in mind it is easy enough to understand how electricity traveling at the rate of 186,000 miles a second is capable of transmitting thousands of horsepower over a copper wire no larger than a lead pencil.

## Stable Boy Named Horse.

Commenting on the curious names often given to racehorses, a writer in a London daily recalled the historic case of Potoooooo. The earl of Egremont had a horse he intended to call Potatoes, and in going round the stable one evening he gave the stable boy in charge of the horse a piece of chalk, and told him to write the name on the corn bin. The boy wrote Pot and then, evidently in some doubt as to the correct spelling, finished the word by repeating the letter "o" eight times. This so amused Lord Egremont and his friends that the horse was so named forthwith.

## Why Lines Are Busy.

"Why didn't you answer me when I called up today?"

"I couldn't. Mary, the second girl, was using the phone. Her young man works in a livery stable and when he's cleaning a horse she has to wait quite a while before he can come to the phone."

"She didn't talk forever, did she? You knew I wanted to reach you. Why didn't you call me when Mary got through?"

"I couldn't. Della, the cook, was

## Peoples' Column

### FOR SALE.

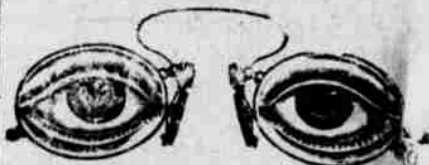
Farm and Town property always for sale. Money loaned on Real Estate. WADE TURNER, Merchants Bank Bldg.

FOR SALE—116 acre farm on pike near New Market. For particulars inquire at this office. adv 17

FOR SALE—Two business houses located in Hillsboro. They are both well rented and the price asked is low.—Ben C. Strain, Hillsboro, Ohio. (15)

FOR SALE—8 Horse International Gasoline Engine. First class condition. John A. Kesler, Lynchburg, O.

FOR SALE—or trade for property near Hillsboro, a farm of 30 acres at Sinking Spring, 5 acres inside the corporation. Six room house, front and back porches, barn, wood house, fruit house, smoke house, chicken houses and other out buildings. Good orchard and some timber. Price reasonable. Call on or address L. D. Stewart, Sinking Spring, Ohio.



## CHRISTMAS PRESENTS SALE PRICE GOOD UNTIL CHRISTMAS DAY

\$10.00 Glasses	- - -	\$8.00
8.00 Glasses	- - -	6.00
6.00 Glasses	- - -	4.85
5.00 Glasses	- - -	3.85
4.00 Glasses	- - -	2.85
3.00 Glasses	- - -	1.85

You will only have one pair of Eyes, don't neglect them.

## Dr. C. F. Faris, THE EYESIGHT SPECIALIST

Office 1 door East of Economy store. Main Street, Hillsboro, O.

## BALTIMORE & OHIO SOUTHWESTERN R.R.

Trains will depart from Hillsboro daily except Sunday as follows: 7:45 a. m., 3:35 p. m., 6:25 p. m.

Sunday only—8:20 a. m. and 6:25 p. m.

Trains arrive except Sunday—10:40 a. m., 6:10 p. m., 9:15 p. m.

Sunday only—10:40 a. m. and 9 p. m.

For any further information apply to either of the following:

L. G. Paul, D. P. A., Chillicothe, O.

Samuel Griffin, Agent, Hillsboro, O.

A famous German physician proved that infantile paralysis is often carried from one household to another by domestic animals, such as chickens, cows and ducks.

Student (on geology expedition)—Say, professor, I can't tell one of these rocks from another.

Professor—Why, that's very queer! You must be stone blind.—Cornell Widow.

There are 41,064 miles of electric railway track in the United States.

Doctor—You have a bad case of the gout. The best course for you is to take no wine, no beer, no alcohol in any form, no cigars.

Patient—Hold on, doctor; what's next best?—Boston Transcript.